





WHO WE ARE

A brief look at Fortis

Fortis Inc. has its origin in the formation of St. John's Electric Light Company in 1885 in the province now known as Newfoundland and Labrador. Fortis was incorporated in 1987 with just \$390 million in assets. Today our diverse affiliated companies include ten electric and gas operations with approximately \$48 billion in assets serving over 3 million customers in Canada, the United States and the Caribbean. Fortis is the largest investor-owned utility in Canada by assets and one of the top 15 in North America.

FORTIS AT A GLANCE









OUR VISION

Fortis is a leader in the North American utility industry. In all our operations, Fortis will manage resources prudently and deliver quality service to maximize value to our customers and our shareholders. We will continue to focus on three primary objectives:



Our growth in assets and market capitalization should be greater than the average of other North American public gas and electric utilities of similar size.

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Our earnings should continue at a rate commensurate with that of a well-run North American utility. The financial and business risks of Fortis should not be substantially greater than

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substantially greater than those associated with the operation of a North American utility of similar size.

fortisinc.com

DIVIDENDS





Note: Dividend payout ratio for 2011 through 2016 adjusted for non-recurring items



FINANCIAL HIGHLIGHTS

MILLIONS	2017	2016	2015
Revenue	\$8,301	\$6,838	\$6,757
Cash flow from operations	\$2,756	\$1,884	\$1,673
Net earnings attributable to common equity shareholders	\$963	\$585	\$728
Basic earnings per common share	\$2.32	\$1.89	\$2.61
Adjusted earnings	\$1,053	\$715	\$589
Adjusted earnings per common share	\$2.53	\$2.31	\$2.11
Dividend paid per common share	\$1.625	\$1.53	\$1.40
Assets	\$47,822	\$47,904	\$28,804



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